



**THE BRIGHTER
CHOICE IN NETWORK
INFRASTRUCTURE**

INTRODUCTION

Why Altnets

FOR SMARTER NETWORKS

The Brighter choice

Founded in 2020, Altnets supports the evolving demands of high-speed digital infrastructure across the UK. Originally focused on the full fibre broadband rollout for ISPs, our offering has grown to serve data centres and other mission-critical sectors requiring best-in-class telecoms infrastructure.

Premium products delivered with precision logistics and back by technical consultancy, we provide everything needed to build and scale resilient, future-ready networks.



We don't just sell components; we deliver **end-to-end supply chain solutions** tailored to each client's needs.

Whether you're rolling out fibre to rural communities or expanding a hyperscale data centre, Altnets brings the knowledge, flexibility and infrastructure to make it happen - faster, smarter, and more sustainably.



Industry specialists who become a true extension of your team



Vendor-agnostic, globally sourced, always compliant



Proven, scalable systems for reliable project delivery

KEY BENEFITS

Tailored and scalable **procurement solutions**

Precision freight forwarding and logistics model

Flexible engagement from single-item orders to full turnkey support

Vendor-agnostic sourcing to optimise performance and cost

Proactive **project management** and reporting

Agility and speed unmatched by traditional distributors



THE TEAM

With over 100 years of combined expertise across telecoms, engineering, and network deployment, our team is **built for performance**. We do more than deliver products, our team becomes an extension of yours, providing **expert guidance** and **proactive support** to help you reduce the cost of network installation and maintenance while ensuring exceptional service for your customers.

Smarter People



BRIGHTER.

BOLDER. BETTER.



Better Outcomes

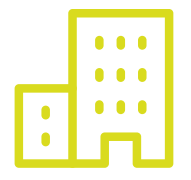
- ▶ In-house **technical consultants** with hands-on manufacturing experience
- ▶ **Dedicated account managers** with large-scale supply chain experience
- ▶ **Leadership** with a proven track record in infrastructure transformation
- ▶ **Experts** in product supply and distribution of telecoms products

We work collaboratively, intelligently, and transparently, becoming your operational advantage from day one.



BRIGHTER.
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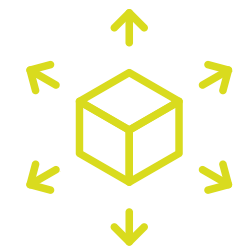
Built to Deliver OFFICE



Our **Brighton Marina office** combines creativity with focus - home to sales, operations, procurement, finance, and marketing.



LOGISTICS



In-house tracked fleet with non-network delivery service ensures on-time, visible, and controlled logistics. This includes complete import/export management for global reliability.

On Time Every Time



warehouse

Located in Burgess Hill with over **4000 pallet spaces**, it supports agile stock management and project-specific kitting.



ESG COMMITMENT

RESPONSIBLY BUILDING BETTER NETWORKS

Altnets integrates **environmental, social, and governance** values across every part of the business.

Environmental



Hybrid and **electric vehicle** fleet



Goods distributed in **recycled packaging**



Cloud-based operations for a **paperless**, low-emission footprint



Centralised logistics to reduce transport-related carbon emissions

Governance



- ISO 9001 & 14001 certified
- Cyber Essentials and Good Business Charter accredited
- Manufacturing audits and ESG-aligned vendor selection

Social



- Community **sponsorships** and charitable initiatives
- Local employment** and apprenticeship programs
- Paid **volunteer days** for staff supporting local causes



BRIGHTER.
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PRODUCTS

Every Product

We supply the **full ecosystem** of telecoms and data centre infrastructure - carefully sourced and expertly supported.



Passive Infrastructure: Fibre cables, ducts, chambers, street cabinets



Connectivity: Complete solutions for fibre, copper, and hybrid networks



Enclosures & Cooling: ODFs, racks, containment, temperature control



Active Equipment: Routers, switches, UPS systems, intelligent PDUs

Total Performance

- ✓ **Dual/triple sourcing** for resilience
- ✓ **Design and specification** consultancy
- ✓ **Vendor-agnostic** with global reach

BRANDS

TRUSTED NAMES. GUARANTEED QUALITY

We partner with **top-tier manufacturers** to ensure consistent performance, regulatory compliance, and long-term reliability.

FIBRAIN

COMMScope

legrand

Fujikura

CANNON
TECHNOLOGIES GROUP

DELTA

NOKIA

JUNIPER
NETWORKS

HellermannTyton

EMTELLE

CAMOZZI
Automation

CUBIS
SYSTEMS
A CRH COMPANY

ELTEK
A brand of Delta

iLOQ

HALNY

CISCO



CUSTOMERS

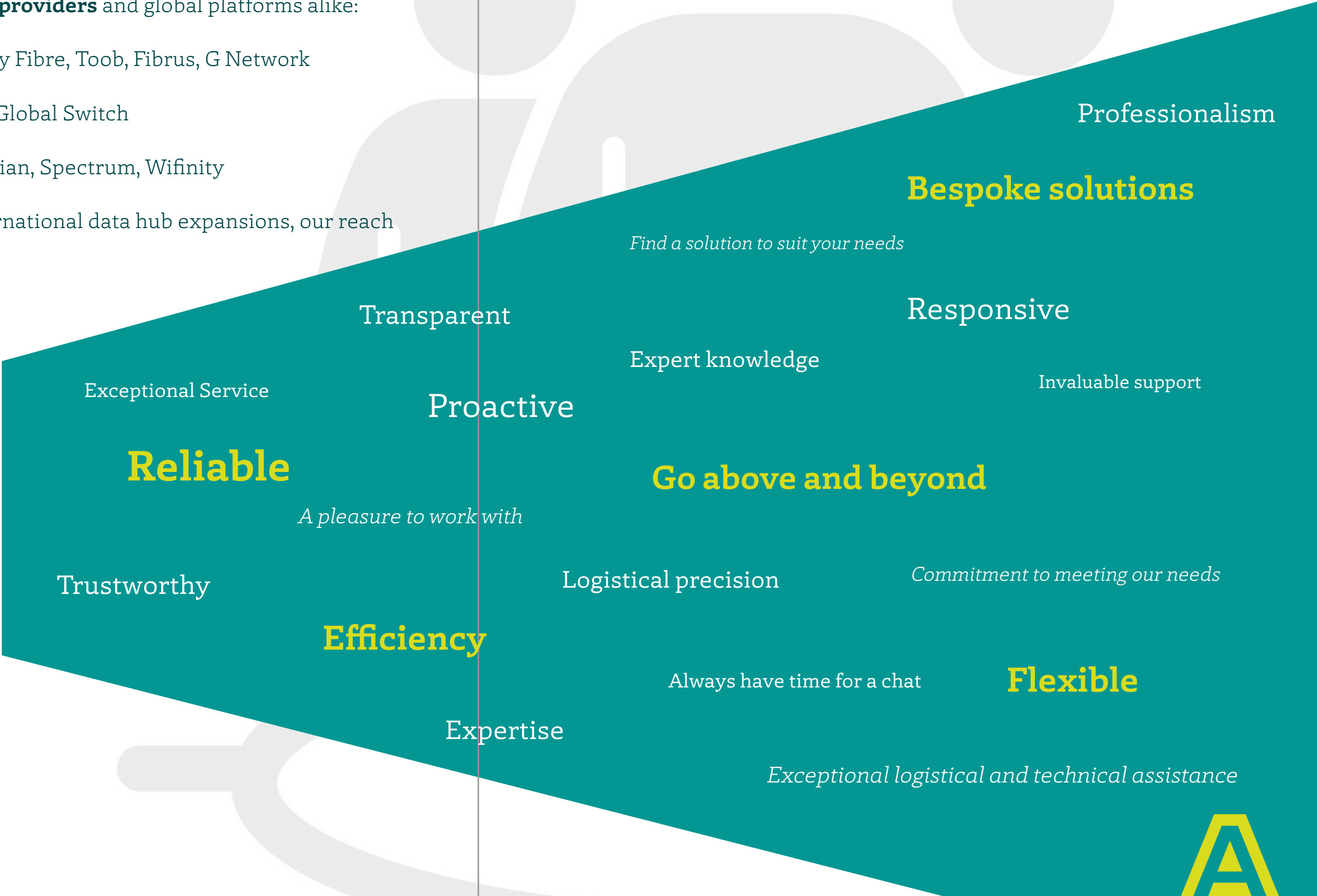
BRIGHTER.
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PARTNERING WITH INNOVATORS AND INDUSTRY LEADERS

Altnets is trusted by **ambitious providers** and global platforms alike:

-  **ISPs:** Wildanet, Community Fibre, Toob, Fibrus, G Network
-  **Data Centres:** Telehouse, Global Switch
-  **Specialist Networks:** Lothian, Spectrum, Wifinity

From rural fibre rollouts to international data hub expansions, our reach and reliability continue to grow.



AWARD AND RECOGNITIONS

Proven Excellence



We take pride in the achievements that reflect our commitment to **innovation**, **quality**, and **excellence**. Over the years, our dedication to delivering outstanding solutions and exceptional service has been honoured through a variety of prestigious industry awards and recognitions. These accolades highlight the hard work of our talented team and reinforce our position as a **trusted leader** in the fibre distribution industry.

Recognised Leadership



Altnets

GET IN TOUCH!



altnets.co.uk



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