



THE BRIGHTER
CHOICE FOR DATA
CENTRE INFRASTRUCTURE

# our Partner

## INTRODUCTION

#### IN FUTURE-READY DIGITAL WORLD

**Altnets was founded in 2020** to support the UK's digital infrastructure evolution. We are now a trusted partner to data centres across the UK - delivering specialist products, technical support, and end-to-end supply chain solutions for critical connectivity environments.

Whether you're building new capacity, refreshing existing networks, or integrating across hybrid systems, Altnets provides the components, knowledge, and agility you need to scale.



#### SMARTER PROCUREMENT. SEAMLESS DELIDERY. ALWAYS ON

In **Data Centre** environments, failure isn't an option. That's why Altnets goes beyond distribution - delivering **tailored solutions** that support the performance, uptime, and flexibility modern data centres demand.

We act as an extension of your team - simplifying complexity, accelerating delivery, and de-risking every phase of your deployment.



Hyperscale, Colocation, Entreprise

AI, HPC & Edge

5G & Telco

#### HEY BENEFITS



**End-to-end support** for both inside plant (ISP) and outside plant (OSP) infrastructure

**Proven expertise** supporting all data centre environments

**Vendor-agnostic sourcing** for maximum choice and interoperability

Agile stocking, kitting, and logistics to support **just-in-time delivery** 

**Custom** BOM reviews, SLAs, and stock management aligned to your deployment



## THE TERM

#### NETWORK EXPERTS BUILT FOR MISSION-CRITICAL WORK

With **over 100 years of combined experience** across network infrastructure and supply chain management, our team is designed to serve data centre operators with precision. We work collaboratively, intelligently, and transparently, becoming your operational advantage from day one.





- **Dedicated account managers** for consistent project ownership
- In-house technical consultants with manufacturer experience
- **Design specialists** to support material selection and layout planning
- Product compliance and quality assurance experts

We align with your priorities performance, speed, and reliability, because we've been in your shoes.

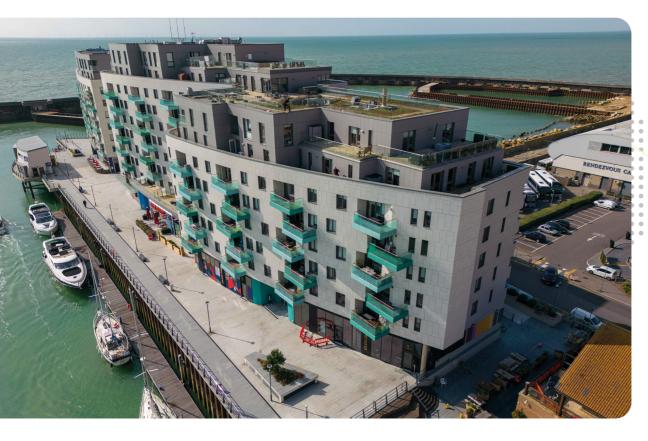


#### End-to-End Control

## OFFICE E



**Based in Brighton Marina**, our operational hub includes sales, logistics, finance, technical support, and customer service.



## LOGISTICS (\$)3



Tracked, independent vehicles with dedicated import/export controls for fully visible, reliable delivery - even on short notice.

## From Design to Delivery

## Warehouse

4,000+ pallet capacity in near Gatwick Airport with bonded and standard stock holding. Agile kit preparation for staged delivery.





#### SUSTAINABLE INFRASTRUCTURE, BUILT RESPONSIBLY

As data centres grow in scale, so do environmental and social responsibilities. Altnets supports your ESG goals through conscious sourcing, operational transparency, and community engagement. We're proud to support the UK's leading non-profit networks and engage actively in industry ESG conversations.

#### **Environmental**



100% Hybrid and electric vehicle fleet

Cloud-based operations for a

paperless, low-emission



Goods distributed in recycled packaging





Centralised logistics to reduce transport-related carbon emissions

### Governance



footprint

Cyber Essentials and Good Business Charter accredited

**Manufacturing audits** and ESG-aligned vendor selection

#### Social



Community **sponsorships** and charitable initiatives

**Local employment** and apprenticeship programs

Paid **volunteer days** for staff supporting local causes





## PRODUCTS

#### COMPREHENSIUE INFRASTRUCTURE SOLUTIONS - INSIDE AND OUT

We supply the **full ecosystem** of data centre infrastructure - carefully sourced and expertly supported.



**ODFs** 



**Cabinets & Containment** 



PDUs & UPSs



**Copper Systems** 





Raceway & Cable Tray



Fibre Systems & Connectivity

## BRANDS

#### THE BEST NAMES IN NETWORKS INFRASTRUCTURE

We work with leading global manufacturers to guarantee quality, compliance, and performance at every level. If you need it for your data centre - we can supply it, support it, and integrate it.









































#### TRUSTED BY LEADERS IN CONNECTIVITY

Our portfolio includes **global and national providers** who depend on us to deliver seamless infrastructure at scale:

Data Centres: Telehouse, Global Switch

**ISPs & Operators:** CityFibre, Community Fibre, G.Netgwork

**Private Networks & Enterprise:** Spectrum, Wifinity, LightSpeed

We adapt to every customer's delivery model, from highly structured builds to fast-moving phased deployments.





## AMARD AND RECOGNITIONS

#### Proven Excellence

100 elite business
TOP SME 2023
BUSINESSES

elitebusiness
TOP SME 2024
BUSINESSES

elitebusiness TOP SME 2025 BUSINESSES



THE SUNDAY TIMES

THE BEST Places

to Work 2025

SMALL ORGANISATION



Top Performing Team of the Year - 2022

## Recognised Leadership

**trusted leader** in the fibre distribution industry.

We take pride in the achievements that reflect our commitment

dedication to delivering outstanding solutions and exceptional

industry awards and recognitions. These accolades highlight the

hard work of our talented team and reinforce our position as a

to innovation, quality, and excellence. Over the years, our

service has been honoured through a variety of prestigious











### Altnets

#### **GET IN TOUCH!**



altnets.co.uk



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